

## Government of Gouvernement des Northwest Territories Territoires du Nord-Ouest

## **Yellowknife Hotel Occupancy**

	Occupancy Control of the Control of											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2017	72.4%	86.6%	81.4%	53.9%	52.4%	66.7%	58.4%	77.5%	91.2%	76.5%	73.9%	69.8%
2016	76.8%	79.5%	88.3%	59.1%	57.4%	72.3%	58.4%	73.3%	92.2%	68.7%	68.0%	69.5%
% Change	-5.7%	8.9%	-7.8%	-8.8%	-8.7%	-7.7%	0.0%	5.7%	-1.1%	11.4%	8.8%	0.4%

Average Daily Rate (ADR)												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2017	\$164.82	\$164.23	\$165.61	\$167.70	\$153.96	\$167.09	\$160.82	\$154.54	\$163.06	\$162.64	\$151.51	\$166.35
2016	\$158.30	\$164.27	\$165.18	\$166.20	\$166.96	\$167.60	\$164.19	\$166.04	\$167.14	\$166.69	\$165.96	\$166.72
% Change	4.1%	0.0%	0.3%	0.9%	-7.8%	-0.3%	-2.1%	-6.9%	-2.4%	-2.4%	-8.7%	-0.2%

Revenue Per Available Room (revPAR)												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2017	\$119.33	\$142.17	\$134.75	\$90.46	\$80.74	\$111.45	\$93.86	\$119.84	\$148.79	\$124.38	\$112.02	\$116.07
2016	\$121.65	\$130.63	\$145.82	\$98.27	\$95.88	\$121.21	\$95.81	\$121.63	\$154.02	\$114.54	\$112.78	\$115.83
% Change	-1.9%	8.8%	-7.6%	-7.9%	-15.8%	-8.1%	-2.0%	-1.5%	-3.4%	8.6%	-0.7%	0.2%

Occupancy YTD						
2015	2016	2017				
77.4%	72.9%	71.6%				

ADR YTD						
2015	2016	2017				
\$164.98	\$165.05	\$161.91				

revPAR YTD						
2015	2016	2017				
\$127.69	\$120.37	\$115.92				

## Methodology notes:

- 1. Data is collected by STR Inc. Participant Hotels: Coast Fraser Tower, Days Inn & Suites, Explorer Hotel, Quality Inn & Suites, Super 8 Yellowknife, Stanton Suites Hotel. Data represents 40% of available rooms in the City of Yellowknife.
- 2. Occupancy is the percentage of hotel rooms occupied during a specific time period, omitting rooms not available due to renovations or other reasons.
- 3. <u>Average Daily Room Rate</u> measures a hotel's pricing scale. It is calculated by dividing total revenue for a period by the total number of occupied room nights during the same period.
- 4. Revenue Per Available Room calculates the average daily revenue per available room. It is calculated by dividing a hotel's total revenue for a period by the total number of available rooms during the same period. Rooms which are not available due to renovations or other reasons are omitted.