

INVESTMENT AND ECONOMIC ANALYSIS BUSINESS DEVELOPMENT FUND

Purpose

The Business Development Fund (BDF) is a contribution fund aimed at stimulating employment and economic development throughout the NWT. The BDF adheres to ITI's Vision to be recognized as a client-focused organization and supports ITI's and the GNWT's goal to promote and support a diversified economy that provides opportunities for NWT residents.

Eligibility

All NWT Businesses, as defined in the BDF Policy, or individuals applying for financial assistance from ITI.

Grant/Contribution

Contribution

Maximum Amount Per Applicant

\$250,000 to any one client in any fiscal year

Program Budget

\$1.8 million for the 2007/2008 fiscal year

Program Manager

Investment and Economic Analysis Division

Policy Authority

Established under authority of Minister of ITI. Funding approved by FMB.

Application Process

Application forms may be obtained from any local ITI office. A Contribution Agreement will be drawn up for a successful applicant. Specific terms and conditions vary according to the nature of the contribution and the project or activity being supported.

Results Reporting

In the 2007/2008 fiscal year, ITI provided \$1.8 million in contributions to 210 individuals, businesses and organizations in the NWT. This is up from \$1.4 million in contributions to 231 individuals, businesses and organizations in the NWT.

The BDF contributed to programs that fell into the following categories:

- (Traditional) Arts and Fine Crafts
- Business Relief
- Planning and Other Development Costs
- Business Development Creation and Expansion
- Business Skills
- Community Initiative
- Market and Product Development
- Pilot or Demonstration Projects

Approximately 51% of total funding went to Aboriginal businesses – the same as the Aboriginal share of the population.

As shown in Table 1, most funding was allocated to projects at the regional level, involving more than one community. Within the community groupings, a majority of assistance was allocated to Level 3 communities. This would be expected, even though Level 3 communities only account for 23% of the population. Businesses in larger communities face fewer challenges, have access to more services and financing, and have lower operating costs.

Table 1: Distribution of Funding by Community Level

| Distribution of Funding by Community Level* | | | | |
|---|---------|--------------------------|----------------------------|------|
| Level | Clients | Total Contribution Value | Average Contribution Value | % |
| Level 1 | 53 | \$359,911 | \$6,791 | 21% |
| Level 2 | 15 | \$48,585 | \$3,239 | 3% |
| Level 3 | 82 | \$586,691 | \$7,155 | 34% |
| Regional Services | 60 | \$728,306 | \$12,138 | 42% |
| Total | 210 | \$1,723,493 | \$8,207 | 100% |

* Community Levels:

- **Level 1:** Defined as having reasonable to good transportation linkages. Typically they have developed internal and external markets; they have a larger population base and per capita income, low unemployment, a stable business community and related infrastructure. Yellowknife, Hay River, Fort Smith and Inuvik were classified as Level 1 communities.
- **Level 2:** Defined as having limited but potential markets, lower per capita incomes, higher unemployment, fewer businesses and less developed physical infrastructure. Fort Simpson, Norman Wells and Behchoko were classified as Level 2 communities.
- **Level 3:** Defined as being isolated, having high levels of unemployment, limited transportation, limited business opportunities and economies almost entirely linked to resource harvesting. The 27 smaller communities were classified as Level 3.

The vast majority of contributions are under \$5,000. In fact the average contribution was \$8,200. As shown in Table 2, only 21 contributions exceeded \$25,000.

Table 3: Distribution of Funding by Assistance Levels

| Frequency of BDF Contributions by Amount | |
|--|-----|
| \$1 - \$4,999 | 136 |
| \$5,000 - \$24,999 | 53 |
| \$25,000 or greater | 21 |

INVESTMENT AND ECONOMIC ANALYSIS

COMMUNITY TRANSFER INITIATIVES

Purpose

Contributions provide funding for NWT communities to obtain the services of an Economic Development Officer (EDO), who is responsible to that community, through the provision of salary and operations funding to individual communities.

Eligibility

All NWT communities are eligible to request the transfer of ITI EDO positions where those positions have not already been transferred to the community or other community.

Grant/Contribution

Contribution

Maximum Amount Per Applicant

The maximum amount allocated per applicant varies by community depending on remoteness and whether the community is eligible for a half or full time position. The attached table provides a summary of transfers to date, and the budgets associated with each transfer.

Program Budget

\$1,362,000 for the 2007/2008 fiscal year

Program Manager

Investment and Economic Analysis Division

Policy Authority

Established under authority of Minister of ITI. Funding approved by the Financial Management Board.

Application Process

Funding is through negotiated agreements.

Results Reporting

Results of the Community Transfer Initiative are reported through the Regional ITI offices. Reporting includes an annual operational plan, a quarterly activity report and a performance appraisal for the incumbent.

For the 2007/2008 fiscal year, 14 communities in the NWT successfully participated in the Community Transfer Initiative. Total funding contributed for the 2007/2008 fiscal year was \$1,250,166. This was up from the 13 communities involved in fiscal 2006/2007.

The breakdown by Community for Community Transfer Initiatives is listed below:

| Program Detail | Spent 07/08 | Spent 06/07 | Spent 05/06 |
|---|------------------------|------------------------|------------------------|
| Akaitcho Business Dev Corporation | \$108,500 | \$108,500 | \$108,500 |
| Charter Community of Whati | \$116,580 | \$61,774 | \$29,145 |
| City of Yellowknife | \$50,000 | \$50,000 | \$50,000 |
| Community of Fort Good Hope | \$119,750 | \$119,750 | \$81,408 |
| Dechi Laot'l First Nation (Snare Lakes) | \$58,680 | \$58,680 | \$14,670 |
| Deh Cho Business Dev Centre | \$108,000 | \$108,050 | \$108,000 |
| Deninu K'ue First Nation | \$100,400 | \$98,000 | \$75,300 |
| Gameti First Nation (Rae Lakes) | \$42,269 | \$42,706 | \$810 |
| Hamlet of Deline | \$119,937 | \$120,540 | |
| Deline First Nation | | | \$119,937 |
| Hamlet of Fort Liard | | \$25,740 | \$22,998 |
| Hamlet of Tuktoyaktuk | \$121,180 | \$121,180 | \$121,180 |
| Hamlet of Tulita | \$120,370 | \$120,370 | \$55,030 |
| Tsiigehtchic Charter Community | \$59,500 | \$59,500 | \$59,500 |
| Hay River | \$5,000 | | \$5,000 |
| Sahtu Business Dev. Centre | \$120,000 | | \$120,000 |
| Tlicho Government | | | \$172,904 |
| K'asho Got'ine Community | | | \$119,750 |
| Tulita Yamoria Community | | | \$120,370 |

INVESTMENT AND ECONOMIC ANALYSIS GRANTS TO SMALL BUSINESS

Purpose

The Grants to Small Business Program helps increase jobs and income, by supporting and encouraging private business and community development across the Northwest Territories (NWT).

Eligibility

This Program applies to individual entrepreneurs or small businesses that have a legitimate need for funds and are committed to their future business or activity. It applies to small businesses, co-operatives, partnerships, or sole proprietorships with less than \$500,000 in gross sales. It also applies to those who earn part, or all, of their income from the sale of products or:

1. Artists and craft producers - includes people who are involved in carving, printmaking, sewing, performing arts, or similar activities, and
2. Licensed renewable resource harvesters - includes people who harvest renewable resources under commercial quotas such as hunting, fishing logging, agriculture or similar activities.

Grant/Contribution

Grant

Maximum Amount Available Per Applicant

\$5,000

Program Budget

\$287,000 for the 2007/2008 fiscal year

Program Manager

Investment and Economic Analysis Division

Policy Authority

Established under authority of Minister of ITI. Funding approved by FMB.

Application Process

A standard application form is provided. Regional Superintendents of ITI approve applications.

Results Reporting

In the 2007/2008 fiscal year, a total of \$232,715 was granted to 96 applicants across the NWT. Grants were provided to assist eligible applicants to:

- a) Overcome immediate problems involving legal or accounting expenses,
- b) With required minor capital expenditures or extraordinary costs, and
- c) For the purchase of tools and equipment to assist in increasing their level or quality of production and income.

The funding mainly flows to the smaller communities within the NWT. 23 of the applicants were situated in Level 1 Communities; 8 in Level 2 Communities; and 48 in Level 3 communities. Funds were also approved for other businesses located outside defined community boundaries.

| Grants to Small Business | | | | |
|---------------------------------|----------------------|------------------|----------------------|------------------|
| | Fiscal 2007/2008 | | Fiscal 2006/2007 | |
| Community Level* | Number of Applicants | Amount | Number of Applicants | Amount |
| Level 1 | 23 | \$ 71,421 | 23 | \$83,955 |
| Level 2 | 1 | \$1,525 | 8 | \$28,076 |
| Level 3 | 59 | \$115,692 | 48 | \$125,554 |
| Other | 13 | \$44,077 | 14 | \$50,313 |
| Total | 96 | \$232,715 | 93 | \$287,938 |

* Community Levels:

1. Level 1 Communities - The most developed communities within the NWT. Typically these communities have well developed community business infrastructure and air/road transportation links.
2. Level 2 Communities - Typically these communities have business infrastructure and air/road transportation links.
3. Level 3 Communities – Typically these communities have the least developed business infrastructure and air/road transportation links.

APPENDIX A

BUSINESS DEVELOPMENT FUND
SUMMARY REPORT BY REGION AND CLIENT
2007/2008 FISCAL YEAR

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|---------------|---|-----------------|
| DEHCHO | | |
| 1 | ADK Holdings Ltd. | \$54,064 |
| | Community:Fort Liard | |
| | Funding assistance for travel costs associated with the Encana-Maxhamish Due Diligence Meeting. To review the reservoir engineering and financial evaluation with Encana and other interested parties in Fort St. John. | |
| 2 | Corneille, Helen Darlene | \$1,400 |
| | Community:Fort Simpson | |
| | Funding assistance to purchase raw materials and supplies for the Traditional Arts Program course with Aurora College. | |
| 3 | Fort Simpson Chamber of Commerce | \$2,232 |
| | Community:Fort Simpson Regional Service | |
| | Funding assistance to attend trade show organized by Prospects North 2007 in October 2007. | |
| 4 | Jim Antoine Consulting | \$4,160 |
| | Community:Fort Simpson Regional Service | |
| | Funding assistance for business management and accounting skills. | |
| 5 | Nogha Enterprises Ltd. | \$40,706 |
| | Community:Fort Simpson Regional Service | |
| | Funding assistance to attend trade show and conference for the Far North Oil and Gas in Alberta. | |
| 6 | North Nahanni Naturalist Lodge Ltd. | \$12,800 |
| | Community:Fort Simpson Regional Service | |
| | Funding assistance to acquire services of independent bookkeeper and accountant to complete financial books and provide financial report for the last 5 years. | |
| 7 | Okrainec, Krista Lynn | \$1,400 |
| | Community:Fort Simpson | |
| | Funding assistance to purchase raw materials and supplies for the Traditional Arts Program course with Aurora College. | |
| 8 | Pehdzeh Ki Contractors Ltd | \$3,731 |
| | Community:Fort Simpson Regional Service | |
| | Funding assistance for the feasibility study on the Jet B Fuel Cardlock System. | |
| 9 | Punch, Phoebe Rose | \$1,575 |
| | Community:Fort Simpson Regional Service | |
| | Funding assistance to purchase raw materials and supplies for produced traditional arts & fine crafts. | |
| 10 | Sambaa K'e Development Corporation | \$60,000 |
| | Community:Fort Simpson Regional Service | |
| | Funding assistance for advertising and promoting Samba Ke Fishing Lodge – ads in fishing magazines, attend trade shows and printing of brochures. | |
| 11 | Satsoo Small Engine Repairs and | \$15,708 |
| | Community:Fort Simpson Regional Service | |
| | Funding assistance to acquire rental equipment and upgrade the current shop. | |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|---------------|---|--|
| 12 | South Nahanni Airways Community:Fort Simpson Regional Service Funding assistance to purchase berm liner and mat to replace outdated fuel storage system. | \$8,250 |
| 13 | Stipdonk, Debra Ruth Community:Fort Simpson Funding assistance to purchase raw materials and supplies for the traditional arts program course with Aurora College. | \$1,400 |
| 14 | W. Burrill & Sons Ltd. Community:Fort Simpson Regional Service Funding assistance to repair of loader and truck. | \$21,424 |
| 15 | Williams, Victoria Joyce Community:Fort Simpson Funding assistance to purchase raw materials and supplies for the traditional arts program course with Aurora College. | \$1,400 |
| DEHCHO | | Total Regional Assistance: \$230,250 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|---------------------|---|-----------------------------------|
| HEADQUARTERS | | |
| 16 | City of Yellowknife | \$8,000 |
| | Community:Yellowknife | |
| 17 | Denendeh Development Corporation | \$8,000 |
| | Community:Yellowknife | |
| 18 | Hay River Chamber of Commerce | \$10,000 |
| | Community:Hay River | |
| HEADQUARTERS | | Total Regional Assistance: |
| | | \$26,000 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|---------------|--|-----------------|
| INUVIK | | |
| 19 | Aklavik Indian Band | \$25,000 |
| | Community:Aklavik | |
| | To assist with community deliverables associated with documentary about "The Mad Trapper." | |
| 20 | Allen, Rita | \$1,260 |
| | Community:Inuvik | |
| | To assist with purchase of materials to create authentic Inuvialuit clothing. | |
| 21 | Andre, May | \$2,212 |
| | Community:Fort McPherson | |
| | To purchase supplies to create crafts. | |
| 22 | Arctic Digital Ltd. | \$10,000 |
| | Community:Inuvik | |
| | To assist with phase 2 of a feasibility study on fiber optics. | |
| 23 | Aurora Research Institute | \$4,322 |
| | Community:Inuvik Regional Services | |
| | To develop muskox qiviut collection device: "muskomb." | |
| 24 | Buckle, Annie | \$1,282 |
| | Community:Aklavik | |
| | To assist in purchasing furs and hides to make traditional clothing. | |
| 25 | Charlie, Jane | \$1,647 |
| | Community:Fort McPherson | |
| | To purchase raw materials to produce items for sale for the people of Beaufort Delta. | |
| 26 | Cockney, Mary | \$2,236 |
| | Community:Tuktoyaktuk | |
| | To purchase sewing material. | |
| 27 | Dillion, Sarah | \$484 |
| | Community:Aklavik | |
| | To assist the purchasing of raw materials to make moccasins, hairpins etc. | |
| 28 | Eagle Eye Civil Surveys | \$4,938 |
| | Community:Inuvik Regional Services | |
| | To assist in purchasing survey equipment – Total Station. | |
| 29 | End of the Road Music Festival | \$15,000 |
| | Community:Inuvik Regional Services | |
| | To assist with the cost of the Coordinator's salary and the sound system and technician for the 2007 End of the Road Music Festival. | |
| 30 | Felix, Keith Stanley | \$1,554 |
| | Community:Tuktoyaktuk | |
| | To purchase carving soapstone. | |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|-----------|--|------------|
| 31 | Great Northern Arts Festival Community:Inuvik Regional Services | (\$15,000) |
| 32 | Greenland, Effie Marie Community:Aklavik To buy moose and beaver hide to make crafts and mainly slippers. | \$1,181 |
| 33 | Gruben, William David Community:Inuvik To assist with purchase of carving stone. | \$1,323 |
| 34 | Hamlet of Tuktoyaktuk Community:Tuktoyaktuk | \$20,637 |
| 35 | Hamlet of Ulukhaktok Community:Ulukhaktok To assist with costs associated with hosting the 20th annual Billy Joss open golf tournament. | \$4,000 |
| 36 | Inuvialuit Community Economic Community:Inuvik Regional Services To provide funds to offer a tanning course (\$ 4000.00 total project costs). | \$29,600 |
| 37 | Inuvik Golf Association Community:Inuvik Regional Services To assist with costs associated with equipment rentals for development of golf course. | \$25,000 |
| 38 | Inuvik Youth Center Society Community:Inuvik To purchase materials, supplies and related start-up costs for jewelry program. | \$3,506 |
| 39 | Itsi, Annie Community:Fort McPherson To purchase raw materials to make items for sale in the Beaufort Delta region. | \$1,016 |
| 40 | Jensen's Contracting Ltd. Community:Inuvik | \$7,540 |
| 41 | Kendo, Irene Community:Tsiigehtchic To purchase raw materials to create crafts for sale. | \$581 |
| 42 | Koe, Dorothy Ann Community:Fort McPherson To purchase raw materials for arts and crafts production. | \$936 |
| 43 | Koe, Ruby Community:Fort McPherson To purchase raw materials to produce items for sale. | \$1,166 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|-----------|--|-----------------|
| 44 | Kuptana, Agnes Community:Ulukhaktok To assist with purchase of raw materials to create traditional crafts and clothing. | \$1,350 |
| 45 | Kuptana, Robert Community:Inuvik Regional Services To assist with purchasing Transcribing and Translation Equipment. | \$7,181 |
| 46 | Lennie Ink Community:Inuvik Regional Services To purchase equipment to start a document processing company. | \$3,298 |
| 47 | McDonald, Cindy Sharon Community:Inuvik To purchase materials to produce traditional garments for sale. | \$1,800 |
| 48 | Memogana, Barbara Community:Inuvik To purchase materials to produce traditional garments for sale. | \$340 |
| 49 | Nigiyok, Louise E. Community:Ulukhaktok To purchase supplies to create traditional Inuvialuit clothing and crafts. | \$990 |
| 50 | Nigiyok, Lucy Community:Ulukhaktok To assist in purchasing raw materials. | \$567 |
| 51 | Nigiyok, Mabel Community:Ulukhaktok To purchase raw materials to create traditional clothing and crafts. | \$1,274 |
| 52 | Notaina, Margaret Community:Ulukhaktok To assist in purchasing raw materials. | \$626 |
| 53 | NULL Community:Inuvik Regional Services | \$25,000 |
| 54 | Okheena, Mary T. Community:Ulukhaktok To assist with purchasing raw materials to produce Inuvialuit crafts. | \$527 |
| 55 | Papik, Richard Isaac Community:Aklavik To purchase moose hides to make moccasins, mukluks and mitts. | \$1,560 |
| 56 | Robert, Belinda Rabecca Community:Fort McPherson To purchase raw materials and produce items for sale in the Beaufort delta region. | \$1,940 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|---------------|--|--|
| 57 | Simple, Elizabeth Community:Aklavik To assist with purchasing raw materials to make moccasins, hairpins etc. | \$675 |
| 58 | Stewart, Georgie Herbert Steven Community:Fort McPherson To purchase art supplies to produce artwork to sell. | \$1,630 |
| 59 | Stewart, Ida Community:Fort McPherson To purchase raw materials and produce items for sale. | \$763 |
| 60 | Tetlit Gwich'in Renewable Community:Fort McPherson | \$8,786 |
| 61 | Thomas, Charlie Michael Community:Fort McPherson To purchase tools and carving supplies to produce carvings for sale in the Beaufort Delta Region. | \$1,129 |
| 62 | Timber Island Enterprises Community:Tsiigehtchic To assist with start up costs for traditional knowledge camp. | \$23,316 |
| 63 | Town of Inuvik Community:Inuvik Regional Services To assist with facility enhancements to the Midnight Sun Recreation Centre. | \$30,000 |
| 64 | Tuktoyaktuk Development Corp. Ltd. Community:Tuktoyaktuk To assist with costs to complete a feasibility study on a gas bar (\$18,901.92 total project costs). | \$32,997 |
| 65 | Ulukhaktok Artist Association Community:Ulukhaktok A pilot project to determine the feasibility of quarrying soapstone & alabaster on Victoria Island. | \$40,000 |
| 66 | Villebrun, Greta Community:Tsiigehtchic To assist in purchasing raw materials to produce crafts. | \$1,564 |
| 67 | Wolki, Emma Cynthia Community:Tuktoyaktuk To purchase materials for the production of traditional clothing. | \$1,549 |
| INUVIK | | Total Regional Assistance: \$340,283 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|--------------------|---|-----------------|
| NORTH SLAVE | | |
| 68 | 5890 NWT Ltd. | \$25,000 |
| | Community:Yellowknife Regional Services | |
| 69 | Arctic Tracks Ltd. | \$1,919 |
| | Community:Yellowknife Regional Services | |
| 70 | Arrowmaker, Therese | \$1,170 |
| | Community:Gameti | |
| | Purchase of Raw Material Supplies (beaver pelts, caribou hides, moose hide). | |
| 71 | Aurora World Corporation | \$15,000 |
| | Community:Yellowknife Regional Services | |
| | Prepare financial statements. | |
| 72 | Banks, Phyllis Shirley | \$1,715 |
| | Community:Yellowknife Regional Services | |
| | Start-up Marketing. | |
| 73 | Bisson, Roger | \$1,370 |
| | Community:Yellowknife Regional Services | |
| | Purchase Carving Supplies. | |
| 74 | Bottomline PR Company | \$10,000 |
| | Community:Yellowknife | |
| | 2007 Festival Marketing, Promotions, Communications and Infrastructure. | |
| 75 | Bourque, Naomi | \$2,500 |
| | Community:Yellowknife Regional Services | |
| | Hand crafted necklaces and earrings made of semi-precious stone chips and organic materials such as bone, horn, and fish vertebrae. | |
| 76 | Braden, Patrick | \$6,518 |
| | Community:Yellowknife Regional Services | |
| | To assist with promotion. | |
| 77 | Cascade Communications Ltd. | \$25,000 |
| | Community:Yellowknife Regional Services | |
| | To pilot/demonstrate a new asset tracking & management system. | |
| 78 | Chalifoux, David | \$1,656 |
| | Community:Yellowknife Regional Services | |
| | Purchase wood. | |
| 79 | Chocolate, Mary Adele | \$850 |
| | Community:Gameti | |
| | Purchase of Raw Material Supplies (beaver pelts, caribou hides, moose hide). | |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|-----------|--|-----------------|
| 80 | Community Government of Whati Community:Whati | \$6,745 |
| 81 | Ekendia, Nora C. Community:Behchoko Purchase of Raw Material Supplies (beaver pelts, caribou hides, moose hide). | \$958 |
| 82 | Enodah Wilderness Travel Community:Yellowknife Market development for ads in various magazines for the 2008 tourism season. | \$10,000 |
| 83 | Flunkie, Evelyn Community:Whati Purchase of Raw Material Supplies (beaver pelt, caribou hide, moose hide). | \$824 |
| 84 | Flunkie, Mary Rose Community:Whati Purchase of Raw Material Supplies (beaver pelt, caribou hide, moose hide). | \$841 |
| 85 | Folk On The Rocks Community:Yellowknife | \$5,000 |
| 86 | Gargan, Lena Community:Gameti Purchase of Raw Material Supplies (beaver pelt, caribou hide, moose hide). | \$1,301 |
| 87 | Giroux, David William Community:Yellowknife Start Outfitting Business. | \$5,759 |
| 88 | Huskey, Rosa Community:Behchoko Purchase of Raw Material Supplies (beaver pelt, caribou hide, moose hide). | \$671 |
| 89 | I/On Time Inc. Community:Yellowknife | \$210 |
| 90 | Ice Wireless Inc. Community:Yellowknife Regional Services Marketing Plan. | \$27,060 |
| 91 | Jeremick'ca, Laiza Community:Whati Purchase of Raw Material Supplies (beaver fur, rabbit fur). | \$451 |
| 92 | Jerome, Brenda Community:Yellowknife Regional Services Hand crafted garments such as parkas, mukluks, mitts, and blankets. | \$2,760 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|------------|--|------------------|
| 93 | Just Furs Community:Yellowknife Regional Services Attend NAFFEM trade show in Montreal. | \$1,257 |
| 94 | Kerry's Salvage & Firewood Community:Yellowknife Regional Services Business Expansion. | \$15,000 |
| 95 | Kruse, Astrid Community:Yellowknife Regional Services Purchase supplies. | \$1,127 |
| 96 | Larsson, Tania Rose Community:Yellowknife Regional Services Minister's Approval - Insight to cultural work - Aboriginal Cultural Project. | \$6,450 |
| 97 | Lazare-Zoe, Therese Community:Gameti Purchase of Raw Material Supplies (beaver fur, rabbit fur). | \$1,000 |
| 98 | Lit'I Bear's Art Gallery Community:Yellowknife Regional Services | \$1,150 |
| 99 | MacDonald, Brian William Community:Yellowknife Regional Services Purchase painting supplies. | \$2,036 |
| 100 | Mackay Lake Lodge '89 Ltd. Community:Yellowknife Regional Services Business Relief – Payables & Working Capital. | \$100,000 |
| 101 | Mackenzie, Monique Community:Behchoko | \$1,883 |
| 102 | Mantla, John Phillip Community:Behchoko | \$72 |
| 103 | McSwain, Ray Community:Behchoko Purchase of Traditional Raw Material Supplies - Canvas, painting supplies. | \$461 |
| 104 | Metcor Inc. Community:Yellowknife Regional Services Business Plan. | \$20,000 |
| 105 | Nitsiza, Cecilia Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$887 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|------------|---|-----------------|
| 106 | Nitsiza, Dora Theresa Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$810 |
| 107 | Nitsiza, Louisa Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$981 |
| 108 | Nitsiza, Margaret Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$1,243 |
| 109 | Nitsiza, Violet Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$815 |
| 110 | Northern Arts & Cultural Centre Community:Yellowknife | \$8,978 |
| 111 | Northern Canadian Adventure Racing Community:Yellowknife Regional Services Marketing of 2008 Rock & Ice Ultra. | \$10,000 |
| 112 | Paul Fleury & Company Community:Yellowknife Regional Services | \$4,650 |
| 113 | Peterson's Point Lake Lodge Community:Yellowknife Regional Services 2007/08 Marketing Program | \$34,525 |
| 114 | Quitte, Veronica Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$786 |
| 115 | Rabesca, Patricia Community:Behchoko Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$671 |
| 116 | Rabesca, Rosa Community:Behchoko Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$1,026 |
| 117 | Romie, Calvin Michael Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$1,054 |
| 118 | Romie, Nora Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$886 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|------------|---|-----------------|
| 119 | Sabourin, John Community:Yellowknife Regional Services Purchase Stone/Painting Supplies. | \$1,137 |
| 120 | Simpson, Bertha Community:Wekweeti Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$1,122 |
| 121 | Simpson, Cathy Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$709 |
| 122 | Simpson, Mary Jane Community:Yellowknife Regional Services Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$823 |
| 123 | Smart Communities Society Community:Yellowknife Regional Services Revise expression of interest. | \$2,000 |
| 124 | SnowKing Community:Yellowknife Regional Services Assist with 2007/2008 Festival. | \$10,000 |
| 125 | Tait, William Community:Yellowknife Regional Services Third party payment on behalf of True North Safaris. | \$6,620 |
| 126 | True North Safaris Ltd. Community:Yellowknife Regional Services | \$9,380 |
| 127 | Wedawin, Alice Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads. | \$908 |
| 128 | Western Arctic Moving Pictures Community:Yellowknife Regional Services World Community Film Festival hosted by WAMP. | \$4,410 |
| 129 | Wetrade, Marie Adele Community:Gameti Purchase of Traditional Raw Material Supplies - caribou hides, moose hide, beaver fur, duffle, stroud. | \$1,066 |
| 130 | Williah, Sophie Community:Whati Purchase of Traditional Raw Material Supplies - beaver fur, stroud, beads. | \$806 |
| 131 | Yellowknife Chamber of Commerce Community:Yellowknife Regional Services Trade Show | \$43,730 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|--------------------|---|--|
| 132 | Yoga Centre The Community:Yellowknife Regional Services Marketing | \$1,455 |
| 133 | Zoe, Irene Community:Whati Purchase of Traditional Raw Material Supplies - caribou hides, beaver fur, rabbit fur, stroud, beads. | \$953 |
| 134 | Zoe, Phillip Community:Gameti Purchase of Traditional Raw Material Supplies - caribou hides. | \$540 |
| NORTH SLAVE | | Total Regional Assistance: \$458,685 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|---|---|-----------------|
| SAHTU | | |
| 135 | Deline Land Corporation | \$16,000 |
| Community:Deline | | |
| Development of comprehensive Strategic Plan. | | |
| 136 | Engen, Gerard | \$21,700 |
| Community:Norman Wells | | |
| To purchase software, servers and equipment for home base business. | | |
| 137 | FGH Economic Development | \$21,907 |
| Community:Fort Good Hope | | |
| To purchase loader tires for keeping in operational condition. | | |
| 138 | Fort Good Hope Metis Development | \$12,500 |
| Community:Fort Good Hope | | |
| To purchase loader tires for keeping it operational. | | |
| 139 | Grandejambe, Janet Susan | \$1,800 |
| Community:Fort Good Hope | | |
| Marketing of craft products by attending Inuvik Christmas Craft fair. | | |
| 140 | Great Bear Co-operative | \$3,279 |
| Community:Deline | | |
| To provide training to office manager trainee. | | |
| 141 | J. Yukon & Company Ltd. | \$14,665 |
| Community:Deline | | |
| Wind down business and file for personal bankruptcy. | | |
| 142 | Lennie, Julie | \$2,000 |
| Community:Tulita | | |
| To purchase arts and crafts raw materials. | | |
| 143 | Lennie, Sarah | \$2,500 |
| Community:Tulita | | |
| To purchase arts and crafts raw materials. | | |
| 144 | Menacho, Charlotte | \$2,162 |
| Community:Tulita | | |
| To purchase arts and crafts raw materials. | | |
| 145 | Modeste Outfitters | \$1,400 |
| Community:Deline | | |
| | | |
| 146 | Modeste, Maurice (Morris) | \$5,300 |
| Community:Deline | | |
| To purchase new outbound motors for outfitting business | | |
| 147 | Norman Wells Preschool | \$2,800 |
| Community:Norman Wells | | |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|--------------|---|--|
| 148 | Northern Cartrols Ltd. Community:Norman Wells Regional Service Conversion of boilers, hot water and heating appliances from natural gas to propane and installation of propane tanks. | \$22,065 |
| 149 | NULL Community:Norman Wells | \$0 |
| 150 | Tee Jay Contracting Inc. Community:Fort Good Hope To overhaul the D6D equipment. | \$31,000 |
| 151 | Town of Norman Wells Community:Norman Wells Assistance for organizing 2007 NWT Tourism AGM and Conference in Norman Wells. | \$5,993 |
| 152 | Tulita Pilot Trucking & Transport Community:Deline Purchase of pilot trucks for pilot truck and vehicle rental services. | \$29,000 |
| 153 | Tulita Yamoria Community Community:Tulita | \$15,817 |
| 154 | Two Rivers Development Group Ltd. Community:Tulita Bookkeeping and Simply Accounting Training for Staff Member. | \$1,050 |
| 155 | Whiponic Northern Cartrols Community:Norman Wells Regional Service Conversion of boilers, hot water and kitchen appliances from natural gas to propane, and installation of propane tanks. | \$24,853 |
| SAHTU | | Total Regional Assistance: \$237,791 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|--------------------|---|-----------------|
| SOUTH SLAVE | | |
| 156 | 5730 NWT Ltd. | \$3,000 |
| | Community:Hay River | |
| | To assist with the cost of preparing a business plan. | |
| 157 | 994481 NWT Ltd. | \$15,000 |
| | Community:Fort Smith | |
| | To assist with the costs of a feasibility study re: the purchase of an existing restaurant/hotel. | |
| 158 | Abel, Arthur James | \$2,160 |
| | Community:Hay River Reserve | |
| | To assist with the purchase of raw materials. | |
| 159 | Artists of the South Slave Society | \$17,000 |
| | Community:Fort Smith | |
| | Implementation of the organization's strategic plan. | |
| 160 | Aurora Nights Lodge | \$28,669 |
| | Community:Fort Resolution | |
| | To assist with the cost of a FAM (familiarization) tour. | |
| 161 | Beaulieu, Louise Nora | \$1,565 |
| | Community:Fort Smith | |
| | To assist an artist with the purchase of raw materials. | |
| 162 | Big River Service Centre L.P. | \$9,000 |
| | Community:Fort Providence | |
| | Feasibility study regarding the establishment of a permanent kiosk to showcase local products. | |
| 163 | Bird, Richard | \$1,680 |
| | Community:Hay River | |
| | To assist with business skills development. | |
| 164 | Bouchard Holdings Ltd. | \$8,700 |
| | Community:Hay River | |
| | Develop a business plan to construct a new building on existing property. | |
| 165 | Bourdages, Marc | \$3,750 |
| | Community:Hay River | |
| | To finance the cost of developing a business plan. | |
| 166 | Browning, Rose Marie | \$1,150 |
| | Community:Hay River | |
| | To assist an artist with the purchase of raw materials. | |
| 167 | Cascade Computers and Office | \$1,116 |
| | Community:Yellowknife | |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|------------|--|-----------------|
| 168 | Crombie, Ron Community:Hay River Development of a business plan for a recycling & salvage business. | \$3,450 |
| 169 | Deh Cho Economic Corporation Community:Hay River Defray the cost of hosting the Deh Cho Business Conference. | \$40,000 |
| 170 | Denesoline Corporation Ltd. Community:Lutsel K'e To defray the cost of providing economic development & aftercare services in Lutsel K'e. | \$20,000 |
| 171 | Deneyoua, Joy Community:Fort Providence Assist an artist with the purchase of raw materials. | \$536 |
| 172 | Deninu K'ue Development Corporation Community:Fort Resolution To assist with costs associated with developing a business plan. | \$3,225 |
| 173 | Desjarlais, Dorothy Lorraine Community:Fort Smith To assist an artist with the purchase of raw materials. | \$2,430 |
| 174 | DeWolf Artworks Community:Fort Smith To assist the artist with the purchase of raw materials. | \$1,000 |
| 175 | Drygeese, Lena Community:Fort Smith To assist the artist with the purchase of raw materials. | \$2,250 |
| 176 | Elias, Roseanne Michelle Community:Fort Smith To assist an artist with the purchase of raw materials. | \$1,823 |
| 177 | Enterprise Settlement Corporation Community:Hay River To defray the cost of hosting the 2007 Gateway Jamboree. | \$4,418 |
| 178 | Fabian, Margaret Community:Hay River Reserve To assist the artist with purchasing raw materials. | \$2,142 |
| 179 | Farcy, Rosemary Community:Fort Providence To assist the artist with purchasing raw materials. | \$2,260 |
| 180 | Firth-Jones, Ann Rose Community:Hay River To assist the artist in purchasing raw materials. | \$1,800 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|------------|--|-------------------|
| 181 | Fort Smith Ski Club Community:Fort Smith | \$4,651 |
| 182 | Fort Smith Snowmobile Club Community:Fort Smith To defray the cost of hosting a snowcross event. | \$5,220 |
| 183 | Gladue, Neal Community:Hay River Reserve To assist the artist in purchasing raw materials. | \$2,075 |
| 184 | Great Canadian Wilderness Holdings Community:Fort Smith | (\$62,500) |
| 185 | Haley, Dayna Arlene Community:Hay River To assist the artist in purchasing raw materials. | \$2,500 |
| 186 | Harris, Norma J. Community:Hay River To assist the artist in purchasing raw materials. | \$1,000 |
| 187 | Hay River Beautification Committee Community:Hay River To defray the cost of starting/hosting a fall fair in Hay River. | \$5,100 |
| 188 | Hay River Chamber of Commerce Community:Hay River Improving Chamber Park. | \$28,000 |
| 189 | Hay River Museum Society Community:Hay River To assist with required capital improvements. | \$18,114 |
| 190 | Hudson, Lisa Marie Community:Fort Smith To assist the artist with the purchase of raw materials. | \$1,000 |
| 191 | Jacobs, Kevin Community:Hay River To assist in developing a business plan. | \$1,875 |
| 192 | Katlodeeche First Nation Community:Hay River Reserve To assist with marketing the Kambaa Carnival. | \$4,790 |
| 193 | Kingland Ford Sales Ltd. Community:Lutsel K'e | \$22,900 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|------------|--|-----------------|
| 194 | Larocque, Verda Community:Fort Resolution To assist the artist with the purchase of raw materials. | \$2,500 |
| 195 | Mandeville, Lillian Community:Fort Resolution To assist the artist with the purchase of raw materials. | \$1,168 |
| 196 | Maskwa Engineering Ltd. Community:Hay River To assist in meeting emergency short-term operational requirements. | \$10,000 |
| 197 | Nadli, Sylvia Community:Fort Providence To assist the artist in the purchase of raw materials. | \$1,460 |
| 198 | Neolithic Stone Company Community:Fort Smith | \$1,350 |
| 199 | Norn, Irvin S. Community:Fort Resolution To assist the artist in the purchase of raw materials. | \$2,500 |
| 200 | Northern Life Museum Community:Fort Smith assist in the completion of a tourism infrastructure plan. | \$17,100 |
| 201 | Northwestern Air Lease Ltd. Community:Lutsel K'e | \$58,504 |
| 202 | NULL Community:Fort Smith | \$27,996 |
| 203 | Paul Kaeser's Stores Ltd. Community:Lutsel K'e | \$2,171 |
| 204 | Sabourin, Angie Community:Hay River Reserve To assist the artist in the purchase of raw materials. | \$1,000 |
| 205 | Sabourin, Camilla Community:Fort Providence To assist the artist in the purchase of raw materials. | \$1,633 |
| 206 | Sabourin, Corrine Community:Fort Providence To assist the artist in the purchase of raw materials. | \$2,270 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

| | | Totals |
|--------------------|--|--|
| 207 | Sabourin, Harry Joe Community:Fort Providence To assist the artist in the purchase of raw materials. | \$900 |
| 208 | Salt River First Nation Development Community:Fort Smith To defray the cost of attending an Economic Development conference in Osoyoos. | \$1,254 |
| 209 | Schaefer, Mary Community:Fort Smith To assist the artist in the purchase of raw materials. | \$2,500 |
| 210 | STEED FARM Community:Fort Smith To reestablish and expand a greenhouse business. | \$10,000 |
| 211 | Thebacha Business Development Community:Fort Smith To defray the cost of hosting 3rd Annual Fort Smith Tradeshow. | \$15,000 |
| 212 | Town of Fort Smith Community:Fort Smith Marketing and promotion of Fort Smith as a tourism destination. | \$20,000 |
| 213 | Town of Hay River Community:Hay River Hosting Start Your Engines tradeshow. | \$8,000 |
| 214 | Ursus Aviation Community:Lutsel K'e | \$1,825 |
| 215 | Walsh, Cory Community:Hay River To defray the cost of a feasibility study for a recycling & salvage business. | \$3,000 |
| 216 | Wandering Spirit, Justin Community:Fort Smith To assist the artist in purchasing raw materials. | \$1,000 |
| SOUTH SLAVE | | Total Regional Assistance: \$405,980 |

BDF Summary Report By Region and Client

Current as of end of Fiscal Year 2007/08

Totals

| | |
|-----------------------|-------------|
| Total BDF Assistance: | \$1,698,989 |
|-----------------------|-------------|