

# INVESTMENT AND ECONOMIC ANALYSIS

## BUSINESS DEVELOPMENT FUND

### ***Purpose***

The Business Development Fund (BDF) is a contribution fund aimed at stimulating employment and economic development throughout the NWT. The BDF adheres to ITI's Vision to be recognized as a client-focused organization and supports ITI's and the GNWT's goal to promote and support a diversified economy that provides opportunities for NWT residents.

### ***Eligibility***

All NWT Businesses, as defined in the BDF Policy, or individuals applying for financial assistance from ITI.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Per Applicant***

\$250,000 to any one client in any fiscal year

### ***Program Budget***

\$1.8 million for the 2007/2008 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under authority of Minister of ITI. Funding approved by FMB.

### ***Application Process***

Application forms may be obtained from any local ITI office. A Contribution Agreement will be drawn up for a successful applicant. Specific terms and conditions vary according to the nature of the contribution and the project or activity being supported.

### ***Results Reporting***

In the 2007/2008 fiscal year, ITI provided \$1.8 million in contributions to 210 individuals, businesses and organizations in the NWT. This is up from \$1.4 million in contributions to 231 individuals, businesses and organizations in the NWT.

The BDF contributed to programs that fell into the following categories:

- (Traditional) Arts and Fine Crafts
- Business Relief
- Planning and Other Development Costs
- Business Development Creation and Expansion
- Business Skills
- Community Initiative
- Market and Product Development
- Pilot or Demonstration Projects

Approximately 51% of total funding went to Aboriginal businesses – the same as the Aboriginal share of the population.

As shown in Table 1, most funding was allocated to projects at the regional level, involving more than one community. Within the community groupings, a majority of assistance was allocated to Level 3 communities. This would be expected, even though Level 3 communities only account for 23% of the population. Businesses in larger communities face fewer challenges, have access to more services and financing, and have lower operating costs.

**Table 1: Distribution of Funding by Community Level**

Distribution of Funding by Community Level*				
Level	Clients	Total Contribution Value	Average Contribution Value	%
Level 1	53	\$359,911	\$6,791	21%
Level 2	15	\$48,585	\$3,239	3%
Level 3	82	\$586,691	\$7,155	34%
Regional Services	60	\$728,306	\$12,138	42%
Total	210	\$1,723,493	\$8,207	100%

\* Community Levels:

- **Level 1:** Defined as having reasonable to good transportation linkages. Typically they have developed internal and external markets; they have a larger population base and per capita income, low unemployment, a stable business community and related infrastructure. Yellowknife, Hay River, Fort Smith and Inuvik were classified as Level 1 communities.
- **Level 2:** Defined as having limited but potential markets, lower per capita incomes, higher unemployment, fewer businesses and less developed physical infrastructure. Fort Simpson, Norman Wells and Behchoko were classified as Level 2 communities.
- **Level 3:** Defined as being isolated, having high levels of unemployment, limited transportation, limited business opportunities and economies almost entirely linked to resource harvesting. The 27 smaller communities were classified as Level 3.

The vast majority of contributions are under \$5,000. In fact the average contribution was \$8,200. As shown in Table 2, only 21 contributions exceeded \$25,000.

**Table 3: Distribution of Funding by Assistance Levels**

Frequency of BDF Contributions by Amount	
\$1 - \$4,999	136
\$5,000 - \$24,999	53
\$25,000 or greater	21

# INVESTMENT AND ECONOMIC ANALYSIS

## COMMUNITY TRANSFER INITIATIVES

### ***Purpose***

Contributions provide funding for NWT communities to obtain the services of an Economic Development Officer (EDO), who is responsible to that community, through the provision of salary and operations funding to individual communities.

### ***Eligibility***

All NWT communities are eligible to request the transfer of ITI EDO positions where those positions have not already been transferred to the community or other community.

### ***Grant/Contribution***

Contribution

### ***Maximum Amount Per Applicant***

The maximum amount allocated per applicant varies by community depending on remoteness and whether the community is eligible for a half or full time position. The attached table provides a summary of transfers to date, and the budgets associated with each transfer.

### ***Program Budget***

\$1,362,000 for the 2007/2008 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under authority of Minister of ITI. Funding approved by the Financial Management Board.

### ***Application Process***

Funding is through negotiated agreements.

### ***Results Reporting***

Results of the Community Transfer Initiative are reported through the Regional ITI offices. Reporting includes an annual operational plan, a quarterly activity report and a performance appraisal for the incumbent.

For the 2007/2008 fiscal year, 14 communities in the NWT successfully participated in the Community Transfer Initiative. Total funding contributed for the 2007/2008 fiscal year was \$1,250,166. This was up from the 13 communities involved in fiscal 2006/2007.

The breakdown by Community for Community Transfer Initiatives is listed below:

<b>Program Detail</b>	<b>Spent 07/08</b>	<b>Spent 06/07</b>	<b>Spent 05/06</b>
Akaitcho Business Dev Corporation	\$108,500	\$108,500	\$108,500
Charter Community of Whati	\$116,580	\$61,774	\$29,145
City of Yellowknife	\$50,000	\$50,000	\$50,000
Community of Fort Good Hope	\$119,750	\$119,750	\$81,408
Dechi Laot'l First Nation (Snare Lakes)	\$58,680	\$58,680	\$14,670
Deh Cho Business Dev Centre	\$108,000	\$108,050	\$108,000
Deninu K'ue First Nation	\$100,400	\$98,000	\$75,300
Gameti First Nation (Rae Lakes)	\$42,269	\$42,706	\$810
Hamlet of Deline	\$119,937	\$120,540	
Deline First Nation			\$119,937
Hamlet of Fort Liard		\$25,740	\$22,998
Hamlet of Tuktoyaktuk	\$121,180	\$121,180	\$121,180
Hamlet of Tulita	\$120,370	\$120,370	\$55,030
Tsiigehtchic Charter Community	\$59,500	\$59,500	\$59,500
Hay River	\$5,000		\$5,000
Sahtu Business Dev. Centre	\$120,000		\$120,000
Tlicho Government			\$172,904
K'asho Got'ine Community			\$119,750
Tulita Yamoria Community			\$120,370

# INVESTMENT AND ECONOMIC ANALYSIS

## GRANTS TO SMALL BUSINESS

### ***Purpose***

The Grants to Small Business Program helps increase jobs and income, by supporting and encouraging private business and community development across the Northwest Territories (NWT).

### ***Eligibility***

This Program applies to individual entrepreneurs or small businesses that have a legitimate need for funds and are committed to their future business or activity. It applies to small businesses, co-operatives, partnerships, or sole proprietorships with less than \$500,000 in gross sales. It also applies to those who earn part, or all, of their income from the sale of products or:

1. Artists and craft producers - includes people who are involved in carving, printmaking, sewing, performing arts, or similar activities, and
2. Licensed renewable resource harvesters - includes people who harvest renewable resources under commercial quotas such as hunting, fishing logging, agriculture or similar activities.

### ***Grant/Contribution***

Grant

### ***Maximum Amount Available Per Applicant***

\$5,000

### ***Program Budget***

\$287,000 for the 2007/2008 fiscal year

### ***Program Manager***

Investment and Economic Analysis Division

### ***Policy Authority***

Established under authority of Minister of ITI. Funding approved by FMB.

### ***Application Process***

A standard application form is provided. Regional Superintendents of ITI approve applications.

### ***Results Reporting***

In the 2007/2008 fiscal year, a total of \$232,715 was granted to 96 applicants across the NWT. Grants were provided to assist eligible applicants to:

- a) Overcome immediate problems involving legal or accounting expenses,
- b) With required minor capital expenditures or extraordinary costs, and
- c) For the purchase of tools and equipment to assist in increasing their level or quality of production and income.

The funding mainly flows to the smaller communities within the NWT. 23 of the applicants were situated in Level 1 Communities; 8 in Level 2 Communities; and 48 in Level 3 communities. Funds were also approved for other businesses located outside defined community boundaries.

<b>Grants to Small Business</b>				
	Fiscal 2007/2008		Fiscal 2006/2007	
Community Level*	Number of Applicants	Amount	Number of Applicants	Amount
Level 1	23	\$ 71,421	23	\$83,955
Level 2	1	\$1,525	8	\$28,076
Level 3	59	\$115,692	48	\$125,554
Other	13	\$44,077	14	\$50,313
<b>Total</b>	<b>96</b>	<b>\$232,715</b>	<b>93</b>	<b>\$287,938</b>

\* Community Levels:

1. Level 1 Communities - The most developed communities within the NWT. Typically these communities have well developed community business infrastructure and air/road transportation links.
2. Level 2 Communities - Typically these communities have business infrastructure and air/road transportation links.
3. Level 3 Communities – Typically these communities have the least developed business infrastructure and air/road transportation links.

## **APPENDIX A**

### **BUSINESS DEVELOPMENT FUND SUMMARY REPORT BY REGION AND CLIENT 2007/2008 FISCAL YEAR**

## BDF Summary Report By Region and Client

### Current as of end of Fiscal Year 2007/08

		Totals
<b>DEHCHO</b>		
<b>1</b>	<b>ADK Holdings Ltd.</b> Community:Fort Liard  Funding assistance for travel costs associated with the Encana-Maxhamish Due Diligence Meeting. To review the reservoir engineering and financial evaluation with Encana and other interested parties in Fort St. John.	<b>\$54,064</b>
<b>2</b>	<b>Corneille, Helen Darlene</b> Community:Fort Simpson  Funding assistance to purchase raw materials and supplies for the Traditional Arts Program course with Aurora College.	<b>\$1,400</b>
<b>3</b>	<b>Fort Simpson Chamber of Commerce</b> Community:Fort Simpson Regional Service  Funding assistance to attend trade show organized by Prospects North 2007 in October 2007.	<b>\$2,232</b>
<b>4</b>	<b>Jim Antoine Consulting</b> Community:Fort Simpson Regional Service  Funding assistance for business management and accounting skills.	<b>\$4,160</b>
<b>5</b>	<b>Nogha Enterprises Ltd.</b> Community:Fort Simpson Regional Service  Funding assistance to attend trade show and conference for the Far North Oil and Gas in Alberta.	<b>\$40,706</b>
<b>6</b>	<b>North Nahanni Naturalist Lodge Ltd.</b> Community:Fort Simpson Regional Service  Funding assistance to acquire services of independent bookkeeper and accountant to complete financial books and provide financial report for the last 5 years.	<b>\$12,800</b>
<b>7</b>	<b>Okrainec, Krista Lynn</b> Community:Fort Simpson  Funding assistance to purchase raw materials and supplies for the Traditional Arts Program course with Aurora College.	<b>\$1,400</b>
<b>8</b>	<b>Pehdzeh Ki Contractors Ltd</b> Community:Fort Simpson Regional Service  Funding assistance for the feasibility study on the Jet B Fuel Cardlock System.	<b>\$3,731</b>
<b>9</b>	<b>Punch, Phoebe Rose</b> Community:Fort Simpson Regional Service  Funding assistance to purchase raw materials and supplies for produced traditional arts & fine crafts.	<b>\$1,575</b>
<b>10</b>	<b>Sambaa K'e Development Corporation</b> Community:Fort Simpson Regional Service  Funding assistance for advertising and promoting Samba Ke Fishing Lodge – ads in fishing magazines, attend trade shows and printing of brochures.	<b>\$60,000</b>
<b>11</b>	<b>Satsoo Small Engine Repairs and</b> Community:Fort Simpson Regional Service  Funding assistance to acquire rental equipment and upgrade the current shop.	<b>\$15,708</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>12</b>	<b>South Nahanni Airways</b> Community:Fort Simpson Regional Service Funding assistance to purchase berm liner and mat to replace outdated fuel storage system.	<b>\$8,250</b>
<b>13</b>	<b>Stipdonk, Debra Ruth</b> Community:Fort Simpson Funding assistance to purchase raw materials and supplies for the traditional arts program course with Aurora College.	<b>\$1,400</b>
<b>14</b>	<b>W. Burrill &amp; Sons Ltd.</b> Community:Fort Simpson Regional Service Funding assistance to repair of loader and truck.	<b>\$21,424</b>
<b>15</b>	<b>Williams, Victoria Joyce</b> Community:Fort Simpson Funding assistance to purchase raw materials and supplies for the traditional arts program course with Aurora College.	<b>\$1,400</b>
<b>DEHCHO</b>	<b>Total Regional Assistance:</b>	<b>\$230,250</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
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<b>HEADQUARTERS</b>		
<b>16</b>	<b>City of Yellowknife</b> Community:Yellowknife	<b>\$8,000</b>
<b>17</b>	<b>Denendeh Development Corporation</b> Community:Yellowknife	<b>\$8,000</b>
<b>18</b>	<b>Hay River Chamber of Commerce</b> Community:Hay River	<b>\$10,000</b>
<b>HEADQUARTERS</b>		<b>Total Regional Assistance: \$26,000</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>INUUVIK</b>		
<b>19</b>	<b>Aklavik Indian Band</b> Community:Aklavik To assist with community deliverables associated with documentary about "The Mad Trapper."	<b>\$25,000</b>
<b>20</b>	<b>Allen, Rita</b> Community:Inuvik To assist with purchase of materials to create authentic Inuvialuit clothing.	<b>\$1,260</b>
<b>21</b>	<b>Andre, May</b> Community:Fort McPherson To purchase supplies to create crafts.	<b>\$2,212</b>
<b>22</b>	<b>Arctic Digital Ltd.</b> Community:Inuvik To assist with phase 2 of a feasibility study on fiber optics.	<b>\$10,000</b>
<b>23</b>	<b>Aurora Research Institute</b> Community:Inuvik Regional Services To develop muskox qiviuq collection device: "muskomb."	<b>\$4,322</b>
<b>24</b>	<b>Buckle, Annie</b> Community:Aklavik To assist in purchasing furs and hides to make traditional clothing.	<b>\$1,282</b>
<b>25</b>	<b>Charlie, Jane</b> Community:Fort McPherson To purchase raw materials to produce items for sale for the people of Beaufort Delta.	<b>\$1,647</b>
<b>26</b>	<b>Cockney, Mary</b> Community:Tuktoyaktuk To purchase sewing material.	<b>\$2,236</b>
<b>27</b>	<b>Dillion, Sarah</b> Community:Aklavik To assist the purchasing of raw materials to make moccasins, hairpins etc.	<b>\$484</b>
<b>28</b>	<b>Eagle Eye Civil Surveys</b> Community:Inuvik Regional Services To assist in purchasing survey equipment – Total Station.	<b>\$4,938</b>
<b>29</b>	<b>End of the Road Music Festival</b> Community:Inuvik Regional Services To assist with the cost of the Coordinator's salary and the sound system and technician for the 2007 End of the Road Music Festival.	<b>\$15,000</b>
<b>30</b>	<b>Felix, Keith Stanley</b> Community:Tuktoyaktuk To purchase carving soapstone.	<b>\$1,554</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>31</b>	<b>Great Northern Arts Festival</b> Community:Inuvik Regional Services	<b>(\$15,000)</b>
<b>32</b>	<b>Greenland, Effie Marie</b> Community:Aklavik To buy moose and beaver hide to make crafts and mainly slippers.	<b>\$1,181</b>
<b>33</b>	<b>Gruben, William David</b> Community:Inuvik To assist with purchase of carving stone.	<b>\$1,323</b>
<b>34</b>	<b>Hamlet of Tuktoyaktuk</b> Community:Tuktoyaktuk	<b>\$20,637</b>
<b>35</b>	<b>Hamlet of Ulukhaktok</b> Community:Ulukhaktok To assist with costs associated with hosting the 20th annual Billy Joss open golf tournament.	<b>\$4,000</b>
<b>36</b>	<b>Inuvialuit Community Economic</b> Community:Inuvik Regional Services To provide funds to offer a tanning course (\$ 4000.00 total project costs).	<b>\$29,600</b>
<b>37</b>	<b>Inuvik Golf Association</b> Community:Inuvik Regional Services To assist with costs associated with equipment rentals for development of golf course.	<b>\$25,000</b>
<b>38</b>	<b>Inuvik Youth Center Society</b> Community:Inuvik To purchase materials, supplies and related start-up costs for jewelry program.	<b>\$3,506</b>
<b>39</b>	<b>Itsi, Annie</b> Community:Fort McPherson To purchase raw materials to make items for sale in the Beaufort Delta region.	<b>\$1,016</b>
<b>40</b>	<b>Jensen's Contracting Ltd.</b> Community:Inuvik	<b>\$7,540</b>
<b>41</b>	<b>Kendo, Irene</b> Community:Tsiigehtchic To purchase raw materials to create crafts for sale.	<b>\$581</b>
<b>42</b>	<b>Koe, Dorothy Ann</b> Community:Fort McPherson To purchase raw materials for arts and crafts production.	<b>\$936</b>
<b>43</b>	<b>Koe, Ruby</b> Community:Fort McPherson To purchase raw materials to produce items for sale.	<b>\$1,166</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>44</b>	<b>Kuptana, Agnes</b> Community:Ulukhaktok To assist with purchase of raw materials to create traditional crafts and clothing.	<b>\$1,350</b>
<b>45</b>	<b>Kuptana, Robert</b> Community:Inuvik Regional Services To assist with purchasing Transcribing and Translation Equipment.	<b>\$7,181</b>
<b>46</b>	<b>Lennie Ink</b> Community:Inuvik Regional Services To purchase equipment to start a document processing company.	<b>\$3,298</b>
<b>47</b>	<b>McDonald, Cindy Sharon</b> Community:Inuvik To purchase materials to produce traditional garments for sale.	<b>\$1,800</b>
<b>48</b>	<b>Memogana, Barbara</b> Community:Inuvik To purchase materials to produce traditional garments for sale.	<b>\$340</b>
<b>49</b>	<b>Nigiyok, Louise E.</b> Community:Ulukhaktok To purchase supplies to create traditional Inuvialuit clothing and crafts.	<b>\$990</b>
<b>50</b>	<b>Nigiyok, Lucy</b> Community:Ulukhaktok To assist in purchasing raw materials.	<b>\$567</b>
<b>51</b>	<b>Nigiyok, Mabel</b> Community:Ulukhaktok To purchase raw materials to create traditional clothing and crafts.	<b>\$1,274</b>
<b>52</b>	<b>Notaina, Margaret</b> Community:Ulukhaktok To assist in purchasing raw materials.	<b>\$626</b>
<b>53</b>	<b>NULL</b> Community:Inuvik Regional Services	<b>\$25,000</b>
<b>54</b>	<b>Okheena, Mary T.</b> Community:Ulukhaktok To assist with purchasing raw materials to produce Inuvialuit crafts.	<b>\$527</b>
<b>55</b>	<b>Papik, Richard Isaac</b> Community:Aklavik To purchase moose hides to make moccasins, mukluks and mitts.	<b>\$1,560</b>
<b>56</b>	<b>Robert, Belinda Rebecca</b> Community:Fort McPherson To purchase raw materials and produce items for sale in the Beaufort delta region.	<b>\$1,940</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>57</b>	<b>Semple, Elizabeth</b> Community:Aklavik To assist with purchasing raw materials to make moccasins, hairpins etc.	<b>\$675</b>
<b>58</b>	<b>Stewart, Georgie Herbert Steven</b> Community:Fort McPherson To purchase art supplies to produce artwork to sell.	<b>\$1,630</b>
<b>59</b>	<b>Stewart, Ida</b> Community:Fort McPherson To purchase raw materials and produce items for sale.	<b>\$763</b>
<b>60</b>	<b>Tetlit Gwich'in Renewable</b> Community:Fort McPherson	<b>\$8,786</b>
<b>61</b>	<b>Thomas, Charlie Michael</b> Community:Fort McPherson To purchase tools and carving supplies to produce carvings for sale in the Beaufort Delta Region.	<b>\$1,129</b>
<b>62</b>	<b>Timber Island Enterprises</b> Community:Tsiigehtchic To assist with start up costs for traditional knowledge camp.	<b>\$23,316</b>
<b>63</b>	<b>Town of Inuvik</b> Community:Inuvik Regional Services To assist with facility enhancements to the Midnight Sun Recreation Centre.	<b>\$30,000</b>
<b>64</b>	<b>Tuktoyaktuk Development Corp. Ltd.</b> Community:Tuktoyaktuk To assist with costs to complete a feasibility study on a gas bar (\$18,901.92 total project costs).	<b>\$32,997</b>
<b>65</b>	<b>Ulukhaktok Artist Association</b> Community:Ulukhaktok A pilot project to determine the feasibility of quarrying soapstone & alabaster on Victoria Island.	<b>\$40,000</b>
<b>66</b>	<b>Villebrun, Greta</b> Community:Tsiigehtchic To assist in purchasing raw materials to produce crafts.	<b>\$1,564</b>
<b>67</b>	<b>Wolki, Emma Cynthia</b> Community:Tuktoyaktuk To purchase materials for the production of traditional clothing.	<b>\$1,549</b>
<b>INUVIK</b>		<b>Total Regional Assistance: \$340,283</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>NORTH SLAVE</b>		
<b>68</b>	<b>5890 NWT Ltd.</b> Community:Yellowknife Regional Services	<b>\$25,000</b>
<b>69</b>	<b>Arctic Tracks Ltd.</b> Community:Yellowknife Regional Services	<b>\$1,919</b>
<b>70</b>	<b>Arrowmaker, Therese</b> Community:Gameti Purchase of Raw Material Supplies (beaver pelts, caribou hides, moose hide).	<b>\$1,170</b>
<b>71</b>	<b>Aurora World Corporation</b> Community:Yellowknife Regional Services Prepare financial statements.	<b>\$15,000</b>
<b>72</b>	<b>Banks, Phyllis Shirley</b> Community:Yellowknife Regional Services Start-up Marketing.	<b>\$1,715</b>
<b>73</b>	<b>Bisson, Roger</b> Community:Yellowknife Regional Services Purchase Carving Supplies.	<b>\$1,370</b>
<b>74</b>	<b>Bottomline PR Company</b> Community:Yellowknife 2007 Festival Marketing, Promotions, Communications and Infrastructure.	<b>\$10,000</b>
<b>75</b>	<b>Bourque, Naomi</b> Community:Yellowknife Regional Services Hand crafted necklaces and earrings made of semi-precious stone chips and organic materials such as bone, horn, and fish vertebrae.	<b>\$2,500</b>
<b>76</b>	<b>Braden, Patrick</b> Community:Yellowknife Regional Services To assist with promotion.	<b>\$6,518</b>
<b>77</b>	<b>Cascade Communications Ltd.</b> Community:Yellowknife Regional Services To pilot/demonstrate a new asset tracking & management system.	<b>\$25,000</b>
<b>78</b>	<b>Chalifoux, David</b> Community:Yellowknife Regional Services Purchase wood.	<b>\$1,656</b>
<b>79</b>	<b>Chocolate, Mary Adele</b> Community:Gameti Purchase of Raw Material Supplies (beaver pelts, caribou hides, moose hide).	<b>\$850</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

	Totals
<b>80 Community Government of Whati</b> Community:Whati	<b>\$6,745</b>
<b>81 Ekendia, Nora C.</b> Community:Behchoko Purchase of Raw Material Supplies (beaver pelts, caribou hides, moose hide).	<b>\$958</b>
<b>82 Enodah Wilderness Travel</b> Community:Yellowknife Market development for ads in various magazines for the 2008 tourism season.	<b>\$10,000</b>
<b>83 Flunkie, Evelyn</b> Community:Whati Purchase of Raw Material Supplies (beaver pelt, caribou hide, moose hide).	<b>\$824</b>
<b>84 Flunkie, Mary Rose</b> Community:Whati Purchase of Raw Material Supplies (beaver pelt, caribou hide, moose hide).	<b>\$841</b>
<b>85 Folk On The Rocks</b> Community:Yellowknife	<b>\$5,000</b>
<b>86 Gargan, Lena</b> Community:Gameti Purchase of Raw Material Supplies (beaver pelt, caribou hide, moose hide).	<b>\$1,301</b>
<b>87 Giroux, David William</b> Community:Yellowknife Start Outfitting Business.	<b>\$5,759</b>
<b>88 Huskey, Rosa</b> Community:Behchoko Purchase of Raw Material Supplies (beaver pelt, caribou hide, moose hide).	<b>\$671</b>
<b>89 I/On Time Inc.</b> Community:Yellowknife	<b>\$210</b>
<b>90 Ice Wireless Inc.</b> Community:Yellowknife Regional Services Marketing Plan.	<b>\$27,060</b>
<b>91 Jeremick'ca, Laiza</b> Community:Whati Purchase of Raw Material Supplies (beaver fur, rabbit fur).	<b>\$451</b>
<b>92 Jerome, Brenda</b> Community:Yellowknife Regional Services Hand crafted garments such as parkas, mukluks, mitts, and blankets.	<b>\$2,760</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

	Totals
<b>93 Just Furs</b> Community:Yellowknife Regional Services Attend NAFFEM trade show in Montreal.	<b>\$1,257</b>
<b>94 Kerry's Salvage &amp; Firewood</b> Community:Yellowknife Regional Services Business Expansion.	<b>\$15,000</b>
<b>95 Kruse, Astrid</b> Community:Yellowknife Regional Services Purchase supplies.	<b>\$1,127</b>
<b>96 Larsson, Tania Rose</b> Community:Yellowknife Regional Services Minister's Approval - Insight to cultural work - Aboriginal Cultural Project.	<b>\$6,450</b>
<b>97 Lazare-Zoe, Therese</b> Community:Gameti Purchase of Raw Material Supplies (beaver fur, rabbit fur).	<b>\$1,000</b>
<b>98 Lit'l Bear's Art Gallery</b> Community:Yellowknife Regional Services	<b>\$1,150</b>
<b>99 MacDonald, Brian William</b> Community:Yellowknife Regional Services Purchase painting supplies.	<b>\$2,036</b>
<b>100 Mackay Lake Lodge '89 Ltd.</b> Community:Yellowknife Regional Services Business Relief – Payables & Working Capital.	<b>\$100,000</b>
<b>101 Mackenzie, Monique</b> Community:Behchoko	<b>\$1,883</b>
<b>102 Mantla, John Phillip</b> Community:Behchoko	<b>\$72</b>
<b>103 McSwain, Ray</b> Community:Behchoko Purchase of Traditional Raw Material Supplies - Canvas, painting supplies.	<b>\$461</b>
<b>104 Metcor Inc.</b> Community:Yellowknife Regional Services Business Plan.	<b>\$20,000</b>
<b>105 Nitsiza, Cecilia</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$887</b>

**BDF Summary Report By Region and Client**  
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	Totals
<b>106 Nitsiza, Dora Theresa</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$810</b>
<b>107 Nitsiza, Louisa</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$981</b>
<b>108 Nitsiza, Margaret</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$1,243</b>
<b>109 Nitsiza, Violet</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$815</b>
<b>110 Northern Arts &amp; Cultural Centre</b> Community:Yellowknife	<b>\$8,978</b>
<b>111 Northern Canadian Adventure Racing</b> Community:Yellowknife Regional Services Marketing of 2008 Rock & Ice Ultra.	<b>\$10,000</b>
<b>112 Paul Fleury &amp; Company</b> Community:Yellowknife Regional Services	<b>\$4,650</b>
<b>113 Peterson's Point Lake Lodge</b> Community:Yellowknife Regional Services 2007/08 Marketing Program	<b>\$34,525</b>
<b>114 Quitte, Veronica</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$786</b>
<b>115 Rabesca, Patricia</b> Community:Behchoko Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$671</b>
<b>116 Rabesca, Rosa</b> Community:Behchoko Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$1,026</b>
<b>117 Romie, Calvin Michael</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$1,054</b>
<b>118 Romie, Nora</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$886</b>

**BDF Summary Report By Region and Client**  
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	Totals
<b>119 Sabourin, John</b> Community:Yellowknife Regional Services Purchase Stone/Painting Supplies.	<b>\$1,137</b>
<b>120 Simpson, Bertha</b> Community:Wekweeti Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$1,122</b>
<b>121 Simpson, Cathy</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$709</b>
<b>122 Simpson, Mary Jane</b> Community:Yellowknife Regional Services Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$823</b>
<b>123 Smart Communities Society</b> Community:Yellowknife Regional Services Revise expression of interest.	<b>\$2,000</b>
<b>124 SnowKing</b> Community:Yellowknife Regional Services Assist with 2007/2008 Festival.	<b>\$10,000</b>
<b>125 Tait, William</b> Community:Yellowknife Regional Services Third party payment on behalf of True North Safaris.	<b>\$6,620</b>
<b>126 True North Safaris Ltd.</b> Community:Yellowknife Regional Services	<b>\$9,380</b>
<b>127 Wedawin, Alice</b> Community:Whati Purchase of traditional raw material supplies - caribou hides, Stroud and beads.	<b>\$908</b>
<b>128 Western Arctic Moving Pictures</b> Community:Yellowknife Regional Services World Community Film Festival hosted by WAMP.	<b>\$4,410</b>
<b>129 Wetrade, Marie Adele</b> Community:Gameti Purchase of Traditional Raw Material Supplies - caribou hides, moose hide, beaver fur, duffle, stroud.	<b>\$1,066</b>
<b>130 Williah, Sophie</b> Community:Whati Purchase of Traditional Raw Material Supplies - beaver fur, stroud, beads.	<b>\$806</b>
<b>131 Yellowknife Chamber of Commerce</b> Community:Yellowknife Regional Services Trade Show	<b>\$43,730</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>132</b>	<b>Yoga Centre The</b> Community:Yellowknife Regional Services Marketing	<b>\$1,455</b>
<b>133</b>	<b>Zoe, Irene</b> Community:Whati Purchase of Traditional Raw Material Supplies - caribou hides, beaver fur, rabbit fur, stroud, beads.	<b>\$953</b>
<b>134</b>	<b>Zoe, Phillip</b> Community:Gameti Purchase of Traditional Raw Material Supplies - caribou hides.	<b>\$540</b>
<b>NORTH SLAVE</b>		<b>Total Regional Assistance: \$458,685</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>SAHTU</b>		
<b>135 Deline Land Corporation</b>		<b>\$16,000</b>
Community:Deline		
Development of comprehensive Strategic Plan.		
<b>136 Engen, Gerard</b>		<b>\$21,700</b>
Community:Norman Wells		
To purchase software, servers and equipment for home base business.		
<b>137 FGH Economic Development</b>		<b>\$21,907</b>
Community:Fort Good Hope		
To purchase loader tires for keeping in operational condition.		
<b>138 Fort Good Hope Metis Develepment</b>		<b>\$12,500</b>
Community:Fort Good Hope		
To purchase loader tires for keeping it operational.		
<b>139 Grandejambe, Janet Susan</b>		<b>\$1,800</b>
Community:Fort Good Hope		
Marketing of craft products by attending Inuvik Christmas Craft fair.		
<b>140 Great Bear Co-operative</b>		<b>\$3,279</b>
Community:Deline		
To provide training to office manager trainee.		
<b>141 J. Yukon &amp; Company Ltd.</b>		<b>\$14,665</b>
Community:Deline		
Wind down business and file for personal bankruptcy.		
<b>142 Lennie, Julie</b>		<b>\$2,000</b>
Community:Tulita		
To purchase arts and crafts raw materials.		
<b>143 Lennie, Sarah</b>		<b>\$2,500</b>
Community:Tulita		
To purchase arts and crafts raw materials.		
<b>144 Menacho, Charlotte</b>		<b>\$2,162</b>
Community:Tulita		
To purchase arts and crafts raw materials.		
<b>145 Modeste Outfitters</b>		<b>\$1,400</b>
Community:Deline		
<b>146 Modeste, Maurice (Morris)</b>		<b>\$5,300</b>
Community:Deline		
To purchase new outbound motors for outfitting business		
<b>147 Norman Wells Preschool</b>		<b>\$2,800</b>
Community:Norman Wells		

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>148 Northern Cartrols Ltd.</b>		<b>\$22,065</b>
Community:Norman Wells Regional Service		
Conversion of boilers, hot water and heating appliances from natural gas to propane and installation of propane tanks.		
<b>149 NULL</b>		<b>\$0</b>
Community:Norman Wells		
<b>150 Tee Jay Contracting Inc.</b>		<b>\$31,000</b>
Community:Fort Good Hope		
To overhaul the D6D equipment.		
<b>151 Town of Norman Wells</b>		<b>\$5,993</b>
Community:Norman Wells		
Assistance for organizing 2007 NWT Tourism AGM and Conference in Norman Wells.		
<b>152 Tulita Pilot Trucking &amp; Transport</b>		<b>\$29,000</b>
Community:Deline		
Purchase of pilot trucks for pilot truck and vehicle rental services.		
<b>153 Tulita Yamoria Community</b>		<b>\$15,817</b>
Community:Tulita		
<b>154 Two Rivers Development Group Ltd.</b>		<b>\$1,050</b>
Community:Tulita		
Bookkeeping and Simply Accounting Training for Staff Member.		
<b>155 Whiponic Northern Cartrols</b>		<b>\$24,853</b>
Community:Norman Wells Regional Service		
Conversion of boilers, hot water and kitchen appliances from natural gas to propane, and installation of propane tanks.		
<b>SAHTU</b>	<b>Total Regional Assistance:</b>	<b>\$237,791</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>SOUTH SLAVE</b>		
<b>156 5730 NWT Ltd.</b>		<b>\$3,000</b>
Community:Hay River		
To assist with the cost of preparing a business plan.		
<b>157 994481 NWT Ltd.</b>		<b>\$15,000</b>
Community:Fort Smith		
To assist with the costs of a feasibility study re: the purchase of an existing restaurant/hotel.		
<b>158 Abel, Arthur James</b>		<b>\$2,160</b>
Community:Hay River Reserve		
To assist with the purchase of raw materials.		
<b>159 Artists of the South Slave Society</b>		<b>\$17,000</b>
Community:Fort Smith		
Implementation of the organization's strategic plan.		
<b>160 Aurora Nights Lodge</b>		<b>\$28,669</b>
Community:Fort Resolution		
To assist with the cost of a FAM (familiarization) tour.		
<b>161 Beaulieu, Louise Nora</b>		<b>\$1,565</b>
Community:Fort Smith		
To assist an artist with the purchase of raw materials.		
<b>162 Big River Service Centre L.P.</b>		<b>\$9,000</b>
Community:Fort Providence		
Feasibility study regarding the establishment of a permanent kiosk to showcase local products.		
<b>163 Bird, Richard</b>		<b>\$1,680</b>
Community:Hay River		
To assist with business skills development.		
<b>164 Bouchard Holdings Ltd.</b>		<b>\$8,700</b>
Community:Hay River		
Develop a business plan to construct a new building on existing property.		
<b>165 Bourdages, Marc</b>		<b>\$3,750</b>
Community:Hay River		
To finance the cost of developing a business plan.		
<b>166 Browning, Rose Marie</b>		<b>\$1,150</b>
Community:Hay River		
To assist an artist with the purchase of raw materials.		
<b>167 Cascade Computers and Office</b>		<b>\$1,116</b>
Community:Yellowknife		

# BDF Summary Report By Region and Client

## Current as of end of Fiscal Year 2007/08

	Totals
<b>168 Crombie, Ron</b>	<b>\$3,450</b>
Community:Hay River	
Development of a business plan for a recycling & salvage business.	
<b>169 Deh Cho Economic Corporation</b>	<b>\$40,000</b>
Community:Hay River	
Defray the cost of hosting the Deh Cho Business Conference.	
<b>170 Denesoline Corporation Ltd.</b>	<b>\$20,000</b>
Community:Lutsel K'e	
To defray the cost of providing economic development & aftercare services in Lutsel K'e.	
<b>171 Deneyoua, Joy</b>	<b>\$536</b>
Community:Fort Providence	
Assist an artist with the purchase of raw materials.	
<b>172 Deninu K'ue Development Corporation</b>	<b>\$3,225</b>
Community:Fort Resolution	
To assist with costs associated with developing a business plan.	
<b>173 Desjarlais, Dorothy Lorraine</b>	<b>\$2,430</b>
Community:Fort Smith	
To assist an artist with the purchase of raw materials.	
<b>174 DeWolf Artworks</b>	<b>\$1,000</b>
Community:Fort Smith	
To assist the artist with the purchase of raw materials.	
<b>175 Drygeese, Lena</b>	<b>\$2,250</b>
Community:Fort Smith	
To assist the artist with the purchase of raw materials.	
<b>176 Elias, Roseanne Michelle</b>	<b>\$1,823</b>
Community:Fort Smith	
To assist an artist with the purchase of raw materials.	
<b>177 Enterprise Settlement Corporation</b>	<b>\$4,418</b>
Community:Hay River	
To defray the cost of hosting the 2007 Gateway Jamboree.	
<b>178 Fabian, Margaret</b>	<b>\$2,142</b>
Community:Hay River Reserve	
To assist the artist with purchasing raw materials.	
<b>179 Farcy, Rosemary</b>	<b>\$2,260</b>
Community:Fort Providence	
To assist the artist with purchasing raw materials.	
<b>180 Firth-Jones, Ann Rose</b>	<b>\$1,800</b>
Community:Hay River	
To assist the artist in purchasing raw materials.	

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

	Totals
<b>181 Fort Smith Ski Club</b> Community:Fort Smith	<b>\$4,651</b>
<b>182 Fort Smith Snowmobile Club</b> Community:Fort Smith To defray the cost of hosting a snowcross event.	<b>\$5,220</b>
<b>183 Gladue, Neal</b> Community:Hay River Reserve To assist the artist in purchasing raw materials.	<b>\$2,075</b>
<b>184 Great Canadian Wilderness Holdings</b> Community:Fort Smith	<b>(\$62,500)</b>
<b>185 Haley, Dayna Arlene</b> Community:Hay River To assist the artist in purchasing raw materials.	<b>\$2,500</b>
<b>186 Harris, Norma J.</b> Community:Hay River To assist the artist in purchasing raw materials.	<b>\$1,000</b>
<b>187 Hay River Beautification Committee</b> Community:Hay River To defray the cost of starting/hosting a fall fair in Hay River.	<b>\$5,100</b>
<b>188 Hay River Chamber of Commerce</b> Community:Hay River Improving Chamber Park.	<b>\$28,000</b>
<b>189 Hay River Museum Society</b> Community:Hay River To assist with required capital improvements.	<b>\$18,114</b>
<b>190 Hudson, Lisa Marie</b> Community:Fort Smith To assist the artist with the purchase of raw materials.	<b>\$1,000</b>
<b>191 Jacobs, Kevin</b> Community:Hay River To assist in developing a business plan.	<b>\$1,875</b>
<b>192 Katlodeeche First Nation</b> Community:Hay River Reserve To assist with marketing the Kambaa Carnival.	<b>\$4,790</b>
<b>193 Kingland Ford Sales Ltd.</b> Community:Lutsel K'e	<b>\$22,900</b>

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>194 Larocque, Verda</b>		<b>\$2,500</b>
Community:Fort Resolution		
To assist the artist with the purchase of raw materials.		
<b>195 Mandeville, Lillian</b>		<b>\$1,168</b>
Community:Fort Resolution		
To assist the artist with the purchase of raw materials.		
<b>196 Maskwa Engineering Ltd.</b>		<b>\$10,000</b>
Community:Hay River		
To assist in meeting emergency short-term operational requirements.		
<b>197 Nadli, Sylvia</b>		<b>\$1,460</b>
Community:Fort Providence		
To assist the artist in the purchase of raw materials.		
<b>198 Neolithic Stone Company</b>		<b>\$1,350</b>
Community:Fort Smith		
<b>199 Norn, Irvin S.</b>		<b>\$2,500</b>
Community:Fort Resolution		
To assist the artist in the purchase of raw materials.		
<b>200 Northern Life Museum</b>		<b>\$17,100</b>
Community:Fort Smith		
assist in the completion of a tourism infrastructure plan.		
<b>201 Northwestern Air Lease Ltd.</b>		<b>\$58,504</b>
Community:Lutsel K'e		
<b>202 NULL</b>		<b>\$27,996</b>
Community:Fort Smith		
<b>203 Paul Kaeser's Stores Ltd.</b>		<b>\$2,171</b>
Community:Lutsel K'e		
<b>204 Sabourin, Angie</b>		<b>\$1,000</b>
Community:Hay River Reserve		
To assist the artist in the purchase of raw materials.		
<b>205 Sabourin, Camilla</b>		<b>\$1,633</b>
Community:Fort Providence		
To assist the artist in the purchase of raw materials.		
<b>206 Sabourin, Corrine</b>		<b>\$2,270</b>
Community:Fort Providence		
To assist the artist in the purchase of raw materials.		

**BDF Summary Report By Region and Client**  
**Current as of end of Fiscal Year 2007/08**

		Totals
<b>207 Sabourin, Harry Joe</b>		<b>\$900</b>
Community:Fort Providence		
To assist the artist in the purchase of raw materials.		
<b>208 Salt River First Nation Development</b>		<b>\$1,254</b>
Community:Fort Smith		
To defray the cost of attending an Economic Development conference in Osoyoos.		
<b>209 Schaefer, Mary</b>		<b>\$2,500</b>
Community:Fort Smith		
To assist the artist in the purchase of raw materials.		
<b>210 STEED FARM</b>		<b>\$10,000</b>
Community:Fort Smith		
To reestablish and expand a greenhouse business.		
<b>211 Thebacha Business Development</b>		<b>\$15,000</b>
Community:Fort Smith		
To defray the cost of hosting 3rd Annual Fort Smith Tradeshow.		
<b>212 Town of Fort Smith</b>		<b>\$20,000</b>
Community:Fort Smith		
Marketing and promotion of Fort Smith as a tourism destination.		
<b>213 Town of Hay River</b>		<b>\$8,000</b>
Community:Hay River		
Hosting Start Your Engines tradeshow.		
<b>214 Ursus Aviation</b>		<b>\$1,825</b>
Community:Lutsel K'e		
<b>215 Walsh, Cory</b>		<b>\$3,000</b>
Community:Hay River		
To defray the cost of a feasibility study for a recycling & salvage business.		
<b>216 Wandering Spirit, Justin</b>		<b>\$1,000</b>
Community:Fort Smith		
To assist the artist in purchasing raw materials.		
<b>SOUTH SLAVE</b>	<b>Total Regional Assistance:</b>	<b>\$405,980</b>

**BDF Summary Report By Region and Client**  
Current as of end of Fiscal Year 2007/08

**Totals**

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<b>Total BDF Assistance:</b>	<b>\$1,698,989</b>
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