

Northwest Territories Gouvernement des Territoires du Nord-Ouest

Yellowknife Hotel Occupancy 2018

Occupancy												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	71.3%	90.5%	88.1%	58.2%	55.9%	65.4%	56.2%	74.6%	90.3%	75.5%	65.3%	69.7%
2017	72.4%	86.6%	81.4%	53.9%	52.4%	66.7%	58.4%	77.5%	91.2%	76.5%	73.9%	69.8%
% Change	-1.5%	4.6%	8.3%	7.9%	6.7%	-2.0%	-3.7%	-3.8%	-0.2%	-1.3%	-11.6%	-0.1%

	Average Daily Rate (ADR)											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	\$171.61	\$167.07	\$173.28	\$167.64	\$167.84	\$168.22	\$166.81	\$173.47	\$173.07	\$171.71	\$170.60	\$169.62
2017	\$164.82	\$164.23	\$165.61	\$167.70	\$153.96	\$167.09	\$160.81	\$154.54	\$163.06	\$162.64	\$151.51	\$166.35
% Change	4.1%	1.7%	4.6%	0.0%	9.0%	0.7%	3.7%	12.2%	6.1%	5.6%	12.6%	2.0%

Revenue Per Available Room (revPAR)												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2018	\$122.40	\$151.26	\$152.74	\$97.57	\$93.89	\$109.97	\$93.72	\$129.45	\$156.64	\$129.64	\$111.44	\$118.29
2017	\$119.33	\$142.17	\$134.75	\$90.46	\$80.74	\$111.45	\$93.85	\$119.84	\$148.79	\$124.39	\$112.02	\$116.07
% Change	2.6%	6.4%	13.3%	7.9%	16.3%	-1.3%	-0.1%	8.0%	5.1%	4.2%	-0.5%	1.9%

Occupancy YTD					
2016	2017	2018			
71.9%	71.6%	71.7%			

ADR YTD						
2016	2017	2018				
\$165.39	\$161.91	\$170.34				

revPAR YTD						
2016	2017	2018				
\$118.87	\$115.92	\$122.11				

Methodology notes:

- 1. Data is collected by STR Inc. Participant Hotels: Coast Fraser Tower, Days Inn & Suites, Explorer Hotel, Quality Inn & Suites, Super 8 Yellowknife, Stanton Suites Hotel. Data represents 40% of available rooms in the City of Yellowknife.
- 2. Occupancy is the percentage of hotel rooms occupied during a specific time period, omitting rooms not available due to renovations or other reasons.
- 3. <u>Average Daily Room Rate</u> measures a hotel's pricing scale. It is calculated by dividing total revenue for a period by the total number of occupied room nights during the same period.
- 4. Revenue Per Available Room calculates the average daily revenue per available room. It is calculated by dividing a hotel's total revenue for a period by the total number of available rooms during the same period. Rooms which are not available due to renovations or other reasons are omitted.